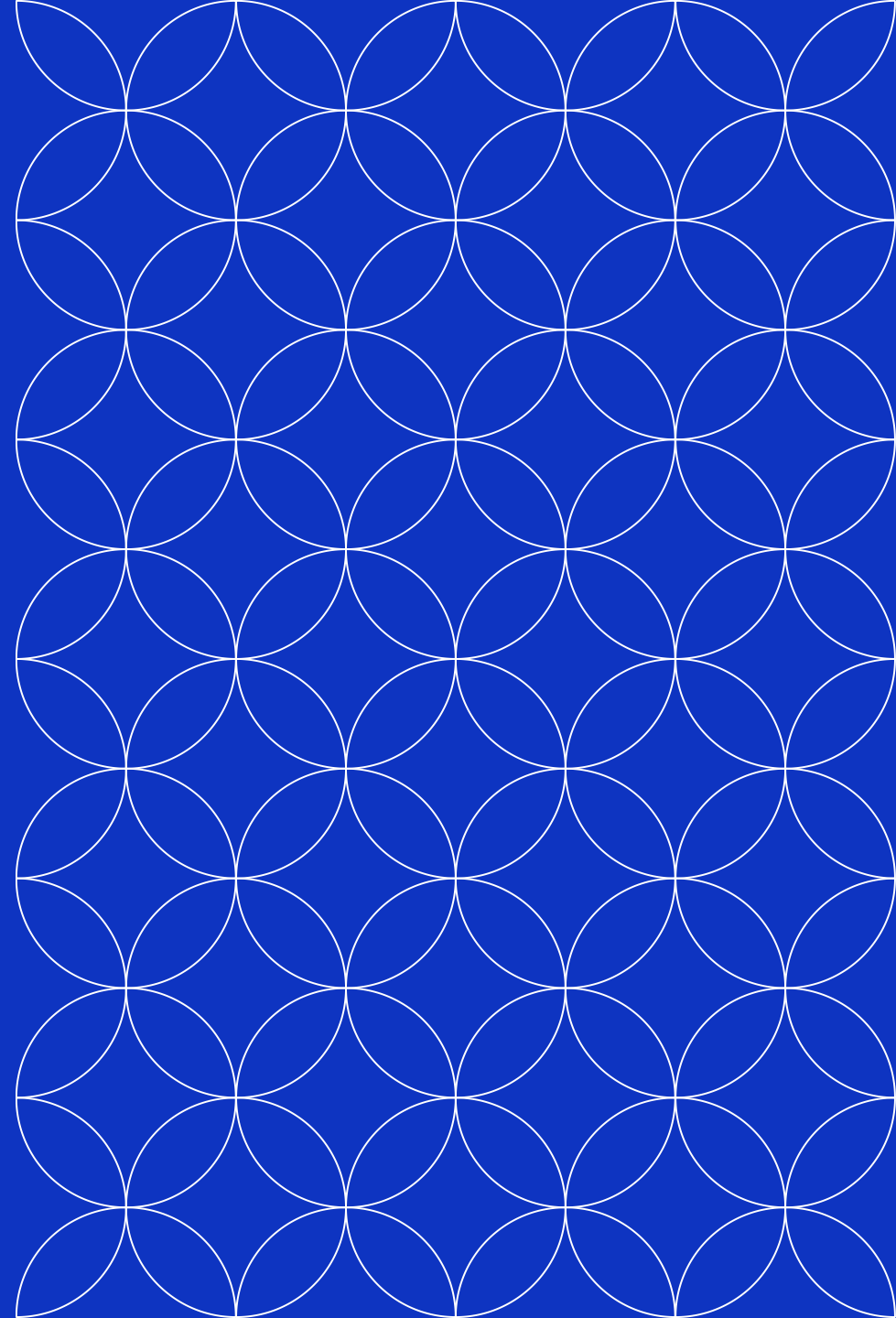


Workshop: Carrier Billing Models

Debs Mallick & Mel Gaskin



Workshop – A chance to share views & learn

Purpose

To discuss some of the common areas that dictate how we handle current process and models to deliver a bill to cash solution between carriers and share new ideas or best practices

Next Steps

We will split you into 2,3 or 4 teams so that everyone has a chance to explore their views on 6 key subjects. Please make every effort to participate, debate and share views. Roughly 50 mins to discuss

Outcome

We would ask for you to nominate a spokesperson or share back with the others as a group at approx. 12.40pm

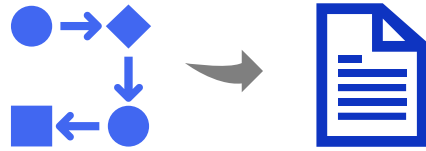


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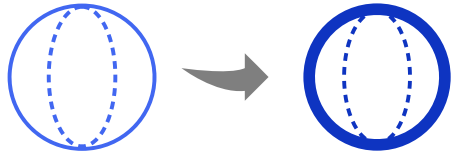
Workshop Topics

Questions for the teams

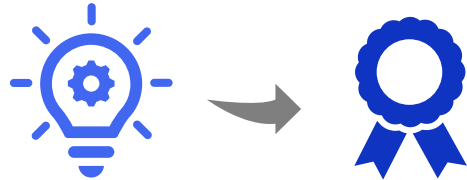
- 1. Billing Models:** Explore various billing models such as contract, hubbing, and bilateral agreements. Share best practices and tools for effective billing



- 2. Rounding Rules:** Discuss origin-level rounding rules and the billing capabilities required to implement these rules by origin



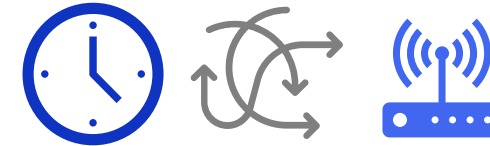
- 3. A2P vs. Voice:** Identify best practices in A2P (Application-to-Person) services that can be replicated in voice services, and vice versa



- 4. Pricelists vs. Bilateral Agreements:** Examine the benefits of less complex bilateral agreements and the use of pricelists with standard prices



- 5. Billing Discrepancies:** Identify common reasons for billing discrepancies, eg. timezone differences (GMT), signalling issues, and missing records



- 6. Signalling Billing:** discuss guidelines for billing signalling, including the parameters to be considered for inclusion in MSU (Message Signalling Unit) counts for billing purposes



Workshop

Give us your opinion



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Group Breakout

Group 1 - Mel

Pablo Redard - AT&T
Inne Michiels - BICS
Pilar Olloqui - BTS
Lukáš Jurík - CETIN a.s
Eric Priezkalns - Commsrisk
Igor Skutsenya - Lanck Telecom
Mealy Khun - Orange
Tomasz Zawadzki - Orange Polska
Gendalina Rossi - TMT ID
Karunesh Kumar - Tata Communications
Virginia Burgueño Luque - Telefonica
Mirjana Busarcevic - Telekom Srbija
Eka Saputra - TELIN
Thi Hong Nhung TRAN - VNPT International
Enisa Zdralovic - ZIRA Group
Jorry Janssen - GSC Group

Group 2 - Debs

Kimberly Meola - AT&T
Stephan BONNEIL - PESDAYRE BIC
Ana Gomez - BTS
Jan Dittrich - CETIN a.s
Balaji Srinivasan - CSG International
Kunal Dave - Linxa
Vanessa Egarnes - Orange
Nashim Mullick - PCCW Global
Arjun Ishan - Subex
Nitin Manga -I Tata Communications
Marta Lopez Sagospe - Telefonica
Aleksandra Trišić - Telekom Srbija
Endre Grande Syvertsen - Telenor-Linx
Augustriana Indriasary - TELIN
Enis Dzolovic - ZIRA Group
Lyn Du - Telstra

Group 3 - Paul

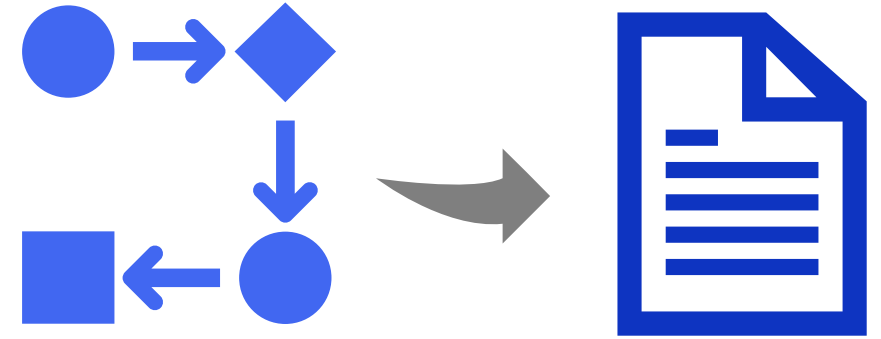
Tim Hammond - Arelion
Zoltan Devald - BT ROC
Viki Koutsothodorou - OTE
David Pálek - CETIN a.s.
Jing Wu - CSG International
Maria Munoz - Linxa
Klaudia Mrugalska - Orange Polska
Shalini Tamhankar -PCCW Global
Harry Huang - Telarix
Elisabetta Secchi - TI Sparkle SPA
Edwin Javier Vargas Gomez - Telefonica
Maja ajhenić Bojović - Telekom Srbija
Nisar Bashir - Telenor-Linx
Thi Gan Ha NGUYEN - VNPT International
Simon Dodsworth - Linxa



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Discussion 1

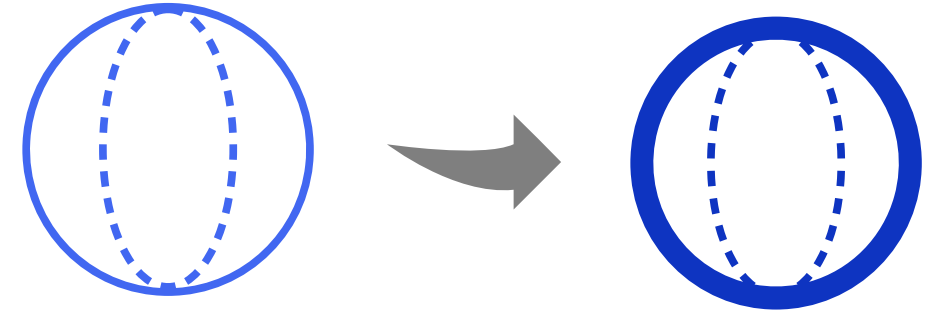
Billing Models



- Explore various billing models such as contract, hubbing, and bilateral agreements
- Share best practices and tools for effective billing

Discussion 2

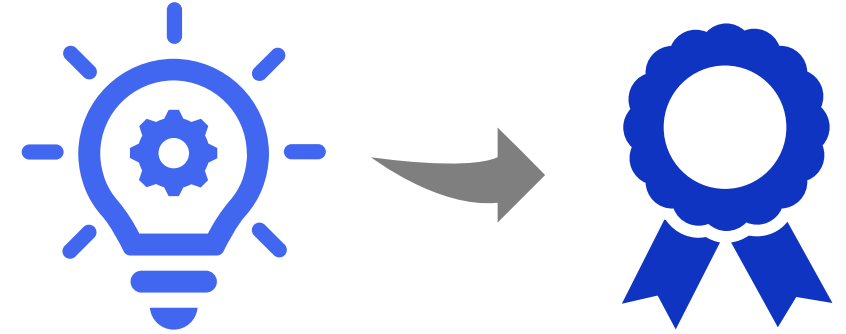
Rounding Rules



- Discuss origin-level rounding rules and the billing capabilities required to implement these rules by origin

Discussion 3

A2P vs Voice



- Identify best practices in A2P (Application-to-Person) services that can be replicated in voice services, and vice versa

Discussion 4

Pricelists vs Bilateral agreements



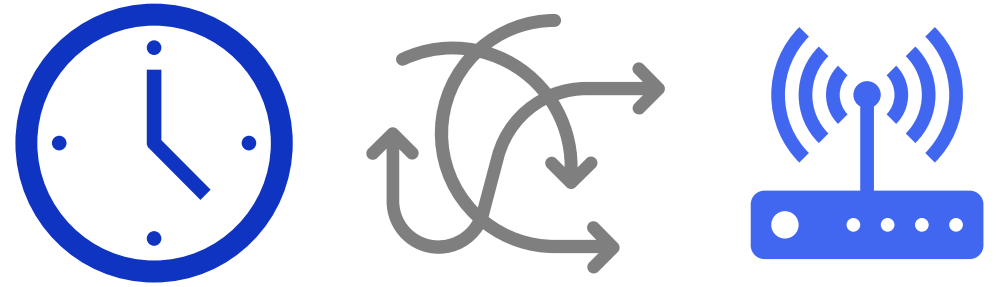
v



- Examine the benefits of less complex bilateral agreements and the use of pricelists with standard prices.

Discussion 5

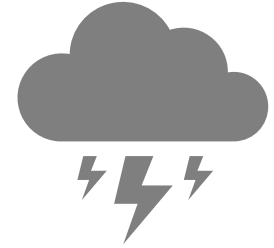
Billing Discrepancies



- Identify common reasons for billing discrepancies
eg. timezone differences (GMT), signaling issues, and missing records.

Discussion 6

Signaling Billing



- Discuss guidelines for billing signalling, including the parameters to be considered for inclusion in MSU (Message Signalling Unit) counts for billing purposes